ZIYAKHIPHA
PROJECTS & SERVICES

COMPANY PROFILE

Makabongwe Ngceba

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Group Company Details	Ziyakhipha Construction and Projects
Company Registration Number	2007/076195/23
Office Contact Number	082 765 0853
Website	www.ziypro.co.za

1.Corporate Information

2. Company Background

Ziyakhipha is technology solutions company dedicated to delivering next generation methodologies to assist companies with technology solutions. We offer customized solutions that streamline processes to enhance productivity and efficiency. With strong business partnerships and a combination of industry-leading expertise, Ziyakhipha is committed to deliver innovative solutions beyond industry expectations to SME's, corporate organizations and governmental institutions across South Africa.

Ziyakhipha has adopted a consulting approach to design intelligent solutions that assist clients in making fully informed business decisions focused on minimal expenditure and maximum return on investment. Our genuine concern is to deliver a superior customer service experience coupled with leading products and solutions. It is our aim to engage a personal relationship with clients by embracing a hands on approach to ensure we deliver our service promise.

3. Executive Summary

The birth of Ziyakhipha was curated by 'Technology specialist' Makabongwe Ngceba with the amalgamation of like-minded South African entrepreneurs and visionaries. Ziyakhipha has embraced a dynamic energy of individual talents and diverse experience. With a wealth of brilliant minds and passionate suppliers, we aspire to be first to market by introducing new methods, ideas and product sets designed to diversify and innovate competitively into the future.

Ziyakhipha has recognised the unique market potential for the development of a business that presents bespoke customer specific technology solutions to SME's, corporate organizations and governmental institutions across the country, consequently playing a major contributing factor to the continent's economic growth in skill development.

Our unique leadership style adopts a hands on approach whereby every member of our organisation embraces the importance of their individual roles and are trusted to deliver with passion, enthusiasm, talents and experience.

With a dedicated and experienced team, Ziyakhipha is perfectly positioned to take advantage of the growth opportunities technology market in South Africa and Africa. Ziyakhipha is currently complimented by a team of 5 highly qualified and industry respected employees that make up the HIVE of our organization.

4. BBEE Credentials

 BEE is a crucial quota of Ziyakhipha as we strive to warrant that this is adopted in everything we undertake. Ziyakhipha is a 100% black owned corporation and is proudly a level 1 contributor and with the support of our loyal clients we have been able to implement unique BEE policies and projects that has resulted in compliancy and attributed to economic growth change.
A level 1 BEE contributor, with a BBBEE Procurement Recognition Level of 135%, Ziyakhipha construction and projects undoubtedly acknowledges the inequities of the past and highlights that '…unless further steps are taken to increase the effective participation of the majority of South Africans in the economy, the stability and prosperity of the economy in the future may be undermined to the detriment of all South Africans' (p.2). Ziyakhipha is passionate about upskilling previously disadvantaged minors, woman and scholars. Ziyakhipha will embark on assisting technology graduates with learner- ship and internship opportunities to enter into the industry and participate fully.

In order to support Enterprise Development, Ziyakhipha is always eager to outsource talent and make use of BEE-based suppliers, reinforcing its credentials as an empowered, socially responsible employer.

5. Mission, Vision and Values Statement

The Global business forum is constantly evolving. In order to thrive as an emerging technology and training business over the next decade and beyond, Ziyakhipha sees and understands the trends and macro environment that will shape this company into the future, aggressively preparing in anticipation. Our 2020 Vision is to create a long term solution to empower the African continent and equip businesses with innovative communication solutions.

Live by Our Mission

We are driven by value added services so as to create Excellency in meetings, information and communication across all industries. We also aim to fulfil our commitment to social responsibility within the community by employing, developing and empowering youth regardless of age, sex or race.

   • To provide businesses across Africa communication solutions.

   • To inspire value and meaning.

Live by Our Vision

Being recognised as the most efficient audio visual integration company in the industry and being one of the leading Information and Communications technology companies providing world class service to our clients, via audio visual and video conferencing products we supply.

Ziyakhipha is committed in being a catalyst to transformation the telecommunications industry, thereby empowering more underprivileged individual to access the audio visual space and advance in it.

Our BEEHIVE Culture

Our beehive culture defines the attitudes and behaviours that are required of us all, to make a 2020 vision a reality.

Live by Our Values

Our values serve as a compass for our actions and describe how we behave in our daily lives.

Zealous –   passion of the industry keeps us going
Innovative – a constant flow of ideas
Youthful – being active and fresh - faced
Accessible – easily reachable
Knowledgeable – be well informed
Helpful – be accommodative
Inspirational – creative edge
Perceptive – see, hear and understand
Honest - always straightforward
Alert – be quick to notice

Our Focus on the market

- Focus on the needs of our clients and consumers within South Africa and beyond

- Get out into the market and listen, observe and learn

- Possess a world view

- Focus on execution in the market place everyday

- Be insatiably curious

Work Smart

- Act with urgency

- Remain responsive to change

- Have the courage to change course when needed

- Remain constructively discontent

- Work efficiently

Act like owners

- Be accountable for our actions and inactions

- Steward system assets and focus on building value

- Reward our HIVE for taking calculative risks and finding better ways to problem solve □ Learn from our outcomes: How to do it better

6. Corporate Social Responsibility

It's About Empowering Others

True corporate social responsibility and sustainability means looking beyond the concerns of our business and considering our connection with South Africa, Africa and the world at large. It involves contemplation of our role in addressing local challenges that are far greater than any one company. Such challenges include education, job creation, poverty, rights to electricity and power, climate change, water stewardship, conservation and economic disparity. Simply, it means, doing what Ziyakhipha can and in response stepping up with our resources and influence to play a part in solving seemingly intractable challenges.

Ziyakhipha is also a unified communications company dedicated to delivering next generation Video, Data and Voice technology solutions to SME's, corporate organisations and governmental institutions. Our purpose is to deliver pioneering technologies and communication solutions, superior to that offered within the industry.

We will always assist in selecting the right products and services to ensure a custom-tailored solution based on specific business needs. Our products and services enable businesses to have a primary provider enhancing efficient time management and productivity.

Ziyakhipha has adopted a consultative approach that gives us the leading edge to design intelligent and user friendly solutions. We provide organisations with the expertise to make a fully informed business decision focused on minimal expenditure and maximum return on investment.

Technologies Available

- Video Technology

- Voice Technology

- Connectivity

Video Technology

Polycom

The conference room is the hub of group collaboration. With Polycom Video Solutions, bringing people together, regardless of location, to create better collaboration experiences ultimately changes the way people and organisations operate. The benefits associated with productivity and efficiency are immediately available. The intelligent software and flexible design of Polycom Video Solutions deliver an exceptionally lifelike virtual meeting experience for remote and on-site participants.

Cisco

Cisco video conferencing can dissolve barriers and facilitate remote collaboration. As the workforce becomes more mobile and distributed, leaders recognize the benefits and growing impact of video as a key part of business collaboration. Cisco supports video to and from desktops, mobile devices, and the boardroom with easier, more transparent interactions and consistent experiences. Affordable solutions provide superior scale through hardware, software, and cloud architecture strategies, and help enable any-to-any video through standards-based technology.

Voice Technology

Microsoft Lync

Microsoft Lync offers basic features such as instant messaging, Voice Over IP, and video conferencing inside client software. Some advanced features integrated with other Microsoft software include the availability to access Microsoft Office contacts stored in a Microsoft Exchange Server. Users can retrieve contact lists from a local directory service such as Microsoft Exchange Server. Microsoft Office shows if others are working on the same document, all communication taking place through a Microsoft Lync Server. This makes communications more secure, as messages do not need to leave the corporate intranet, unlike Internet-based Windows Live Messenger. The server can be set to relay messages to other instant messaging networks, avoiding installation of extra software on the client side. A number of client types are available for Microsoft Lync, including mobile clients that uses SIP as the basis for client communication protocol. This offers support for TLS and SRTP to encrypt and secure signaling and media traffic, allowing file sharing.

Avaya

Technology should enable collaboration. With Avaya, Ziyakhipha supports next generation business collaboration and communications solutions, providing unified communication, real-time video collaboration, contact centre, networking and related services to companies of all sizes.

As enterprises move toward a more geographically dispersed, 24×7 workforce, tools to enable users come together with the right information at the right time in the right context, assists business users to improve their efficiency and quickly solve critical business challenges. This solution allows clients decide what works best for them. Our objective is to provide the best collaboration experience, regardless of the devices, locations, or media. Seamless and effective collaboration platforms support this work environment.

Ziyakhipha open standards-based platform accommodates clients with multi-vendor environments seeking to use their existing investments, supplement their existing solutions with specific collaboration products, and rapidly create and deploy applications. Our solutions allow organizations to develop short- and long-term IT strategies and deploy them at the required pace.

Regardless of whether a business consists of 10 employees or 100,000, we support all forms of communication and get them working together, to dramatically improve collaboration and accelerate growth. Companies can be more spontaneous and intuitive in communications, more customer friendly, and ultimately more profitable.

Connectivity

What Makes Ziyakhipha unique?

- We pride ourselves on understanding the science behind the technology we offer. Our consultative approach assists in designing intelligent solutions. We provide organizations with the expertise to make a fully informed business decision focused on minimal expenditure and maximum return on investment.
- Ziyakhipha combines industry-leading expertise with innovative technologies to aid companies exceed complex business challenges. Ziyakhipha offers customized solutions that streamline business processes, enhance productivity and boost efficiency

Meeting, Training and Lecture Rooms

- Convention Centres

- Parliamentary and Municipal Chambers

- Venues of Worship and Museums

- Theatres, Stadiums and Arenas

Products and Services Available

- CCTV (Closed Circuit TV) monitoring systems design and implementation

- Audio Visual

- Room Automation

- Design and installation of Video Conferencing & Audio Conferencing

- Audio & Video Distribution

- Digital Media

Audio Visual

Ziyakhipha Infrastructure custom designs and integrates intelligent multi-media solutions for numerous applications. Our solutions transform spaces into a stage of multi-sensory euphoria, professionally engaging any presentations. We create perfectly integrated and expandable audio visual solutions that enhance presentation and performance. From single displays to highly sophisticated, integrated systems comprising of multiple displays, projectors, video sources and distributed sound systems.

Our team of Infrastructure experts create spaces where audio and video products effortlessly come together to produce an effective communication experience. As an industry leading provider, we are dedicated to designing within budget and the possibilities the venue affords, while being passionate about quality and reliability.

Integrated Automation

Simplify and streamline technology in boardrooms, conference rooms or entire facilities by making use of our integrated automation solutions. With touch panel, remote or custom keypads, room automation allows complete control from climate, lighting, draping, and screens to audio and video. Our solutions are becoming the definitive source for centrally and globally controlling, managing and

presenting information. In-room management software provides users full access control through a unified view that is flexible enough to adapt as needs change and grow. Our integrated solutions simplify installation, practical usage, maintenance and scalability to suit different goal and business requirements.

Video Conferencing

As suppliers of video conferencing Infrastructure Ziyakhipha will equip any facility or venue with state-of-the-art video conferencing technology solutions. Maximising human resources is vital to remaining efficient and competitive. Our video conferencing solutions facilitate efficient communication, collaboration and decision-making. This tool is best described as a live video connection between people in separate locations for the purpose of communication or interaction from anywhere in the world. Video Conferencing involves bringing people at different sites together for a meeting, either as simple as a conversation between two people in private offices known as point-to point or involves conversation between several people at several sites known as multi-point.

Our solutions offer high definition visuals, smooth motion and audio optimisation. Video conferencing can be used to share documents, computer-display information and offers whiteboard abilities enabling presentations and documents to be viewed for faster decision making. Video Conferencing allows meetings to be held more frequently improving communications amongst branches, clients and employees. It also enables unified communications that allow mobile devices to integrate with the video conferencing units. This includes devices that operate on Apple, Android and Windows applications or platforms.

Audio Conferencing

Ziyakhipha Infrastructure custom builds tele-conference and audio conference solution which can also be incorporated into an existing audio system. Audio-conferencing offers digital communication, redefining the multi-site executive meeting experience. With directional audio, crystal clear video, all users' positions, movements, actions and voices are sensed, transmitted and duplicated in remote locations. This solution delivers remarkable performance and flexibility for nearly every type of room or network environment. Our Audio Conferencing solution is furthermore, easy to use and install, connecting into any analog phone jack and most popular PBX's with analog/IP extensions.

Distributed Audio & Video

Many businesses rely on specific sound and visual systems referred to as "distributed audio and video systems". Ziyakhipha Infrastructure delivers a complete multi-room distributed audio and video solution that includes multi-channel amplification, along with control and automation functionality. With our integrated multi-room distributed audio and video systems, Ziyakhipha infrastructure enables music,

audio and video from multiple formats to be securely stored, quickly accessed, shared, displayed, and selectively distributed throughout any installation.

 Furthermore, independent and simultaneous types of media can be streamed to any area. **CCTV**

Ziyakhipha offers a range of CI specific designs, innovative performance, and simple installations, of Integrated CCTV Security Camera Systems designed for indoor and outdoor surveillance to deliver advanced imaging technology and multiple optics packages.

STAY CONNECTED

Voice communication:

- **3cx**
- **Yealink**
- **Starleaf**

Video Communication:

- **Skype for business**
- **Polycom**
- **Webex**